



CELEBRATING  
**CHANGE**

ADAPT  
COMMUNITY NETWORK

[ we change ]

2020  
ANNUAL  
REPORT







## LETTER FROM THE **CHIEF EXECUTIVE OFFICER** AND THE **PRESIDENT OF THE BOARD**

*Dear Friends,*

**T**hank you for your commitment to the community and support for ADAPT Community Network's mission. As we look back on 2019 and 2020, we reflect on challenges the community overcame together but, alongside that, many areas of positive change and reasons to celebrate.

For us, the past couple of years have been full of growth and transformation. We touched the lives of over 20,000 people with disabilities and their families and we continue to grow and expand the reach and richness of our services. We have made adaptive technology more accessible, launched a telehealth program for our doctors and nurses to provide wellness checks and treatment recommendations from afar, and continued to expand our professional development programs for our 2,700 employees. Perhaps most significantly, we launched a robust COVID-19 response as we worked to support our families from every angle, doing everything we could to make sure they stayed happy, healthy, and safe.

The impact on our community has been immense, but we continue to rise to meet the needs of the most vulnerable in our community. Your continued support and trust in us allow us to continue to empower our people to recognize their highest potential. Thank you for being a part of our family and allowing us into yours.

We look forward to keeping in touch and hope to see you all in person soon.

With deepest thanks,

A handwritten signature in black ink, reading "Edward R. Matthews".

**EDWARD R. MATTHEWS**  
*Chief Executive Officer*

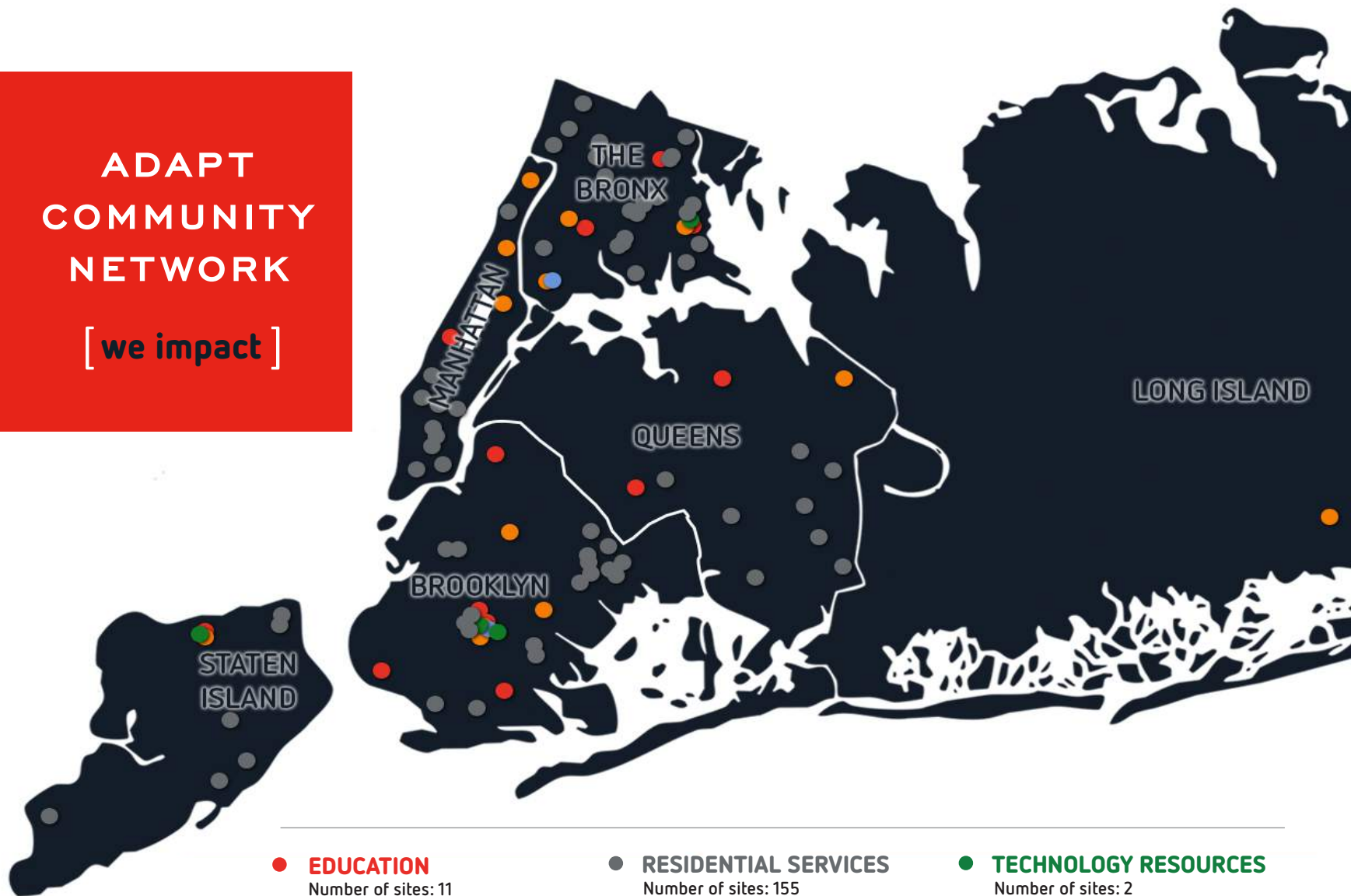
A handwritten signature in black ink, reading "Gary Geresi".

**GARY GERESI**  
*President, Board of Directors*



# ADAPT COMMUNITY NETWORK

[ we impact ]



## ● EDUCATION

Number of sites: 11  
Children receiving services: 1,500

## ● DAY HABILITATION

Number of sites: 45  
Number of people supported: 1,864

## ● RESIDENTIAL SERVICES

Number of sites: 155  
Number of people supported: 1,322

## ● HEALTHCARE CLINICS

Number of sites: 3  
Number of people supported: 1,340

## ● TECHNOLOGY RESOURCES

Number of sites: 2  
Number of people supported: 2,700

## ● FAMILY SUPPORT SERVICES

Number of sites: 1  
Number of people supported: 3,300

**TOTAL SITES: 217**

**TOTAL PEOPLE SERVED: 11,727**



# MOMENTS OF CELEBRATION

## JR'S FIRST ACTING JOB



**JR TRINIDAD**, who is a part of our adult education program always dreamed of being an actor. He landed his first professional acting job: a role in “Reality Chek” on BronxNet TV, a fantasy, reality, and science fiction show where JR plays a young poet with cerebral palsy. ADAPT leads with its mission by empowering people through innovative solutions one person at a time. With the support of staff, JR was able to go to rehearsals with direct support professionals who accompanied him. In addition, our media specialists were able to help him take headshots and other photos for JR’s Backstage profile. JR stated “I feel excited to be a part of a TV show. The other cast members have been great. I’d like to thank Camila and Gabbi [ADAPT Theatre Specialists] and Peter [Director, Community Outreach] for helping make this happen.

## FAMILY FUN DAY

In 2019, ADAPT held its 9th annual Family Fun Day - drawing a record crowd with over 2,000 attendees including person supported, family members, staff, and members of our community. The day included a deejay, face painting, a bounce house, and a raffle all donated by friends and family of ADAPT Community Network. Although the annual gathering did not take place on 2020 due to COVID-19, ADAPT hopes to hosting its next Family Fun Day again soon.



## ACCESSIBLE TECHNOLOGY



ADAPT’s **TechWorks Centers** in Manhattan and Brooklyn provide accessible technology customized to help people with disabilities communicate and socialize. TechWorks recently launched **TechWorks To Go!**, vans that bring Assistive Technology to the community, including health and resource fairs, nursing homes, senior day centers, libraries, schools and workplaces. This allows the community to get a hands-on look at what the innovative technology makes possible and how it can be customized to fit many needs.

## SPOTLIGHT:



### EMPLOYEE DEVELOPMENT AND APPRECIATION

ADAPT employs a large staff of 2,700 service and administrative professionals and is constantly looking for ways to empower, train, and develop its talent. 100 staff who have been with ADAPT for over 30 years recently graduated as new liaisons. A warm thank you to the dedicated talent at ADAPT!

“

I LEARNED A LOT ABOUT  
INCLUSION AND ACCESS  
AND THE NEED TO INCLUDE  
THE DISABILITY COMMUNITY  
IN CONVERSATIONS ABOUT  
DIVERSITY AND EQUITY.

— ADAPT EMPLOYEE

”

## TELEHEALTH AND THE COVID-19 RESPONSE



In March 2020, ADAPT launched a Telehealth program, which allowed its doctors and nurses to monitor residents and check for symptoms of COVID-19, as well as do wellness checks and observe other health conditions. In addition, ADAPT's doctors and nurses worked around the clock to keep residents safe, putting rigorous preventative measures in place so staff could provide the same much-needed close contact care with minimal risk. Staff did not run from danger but ran into the fire, going above and beyond to keep residents safe, healthy, and well.

In addition, ADAPT's COVID-19 response spanned far and wide. The organization ensured everyone had at least a three-months supply of Personal Protective Equipment; the IT department began supporting families as well as its staff; and an Amazon fundraiser received over 160 items – such as board games, art supplies, and even karaoke machines – for friends quarantining in their homes.

One hero of the pandemic was Paul Stroud. When Paul's day job as Assistant Director of Program Services was suspended at the beginning of the pandemic, he knew that the people he served would need him more than ever. Fewer food pantry volunteers were able to come in as the need for them increased, so Paul worked to fill that need on his own. He brought food to families in need so that they did not have to leave their homes to go to the food pantry. Paul is determined to help for as long as he can as much as he can.

# ADAPT COMMUNITY NETWORK AND AFFILIATES | STATEMENT OF FINANCIAL ACTIVITIES

CONSOLIDATING SCHEDULE OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2020

	Totals	Intercompany Eliminations	ADAPT*	Foundation	NYLEL	Human First
<b>SUPPORT AND REVENUE:</b>						
Support from the public:						
Contributions	\$ 624,000	\$ -	\$ 619,000	\$ -	\$ 5,000	\$ -
Legacies and bequests	34,000	-	34,000	-	-	-
Contribution from affiliate	-	(5,000,000)	5,000,000	-	-	-
<b>Total support from the public</b>	<b>658,000</b>	<b>(5,000,000)</b>	<b>5,653,000</b>	<b>-</b>	<b>5,000</b>	<b>-</b>
Contracts, grants and fees applicable to program and community services:						
Contracts and grants	5,592,000	-	5,406,000	-	-	186,000
Fees for services	220,902,000	-	197,089,000	-	1,894,000	21,919,000
<b>Total contracts, grants and fees</b>	<b>226,494,000</b>	<b>-</b>	<b>202,495,000</b>	<b>-</b>	<b>1,894,000</b>	<b>22,105,000</b>
<b>OTHER REVENUE:</b>						
Rental income	1,167,000	-	1,167,000	-	-	-
Other income	5,760,000	(1,687,000)	7,288,000	-	14,000	145,000
Investment income:						
Interest and dividends	1,881,000	-	845,000	1,036,000	-	-
Realized and unrealized gains on investments, net	2,028,000	-	718,000	1,310,000	-	-
<b>Total other revenue</b>	<b>10,836,000</b>	<b>(1,687,000)</b>	<b>10,018,000</b>	<b>2,346,000</b>	<b>14,000</b>	<b>145,000</b>
<b>Total support and revenue</b>	<b>237,988,000</b>	<b>(6,687,000)</b>	<b>218,166,000</b>	<b>2,346,000</b>	<b>1,913,000</b>	<b>22,250,000</b>
<b>EXPENSES:</b>						
Program services:						
Educational programs	62,833,000	-	59,927,000	-	2,906,000	-
Adult day programs	59,830,000	-	51,930,000	-	-	7,900,000
Residential programs	86,438,000	-	76,458,000	-	-	9,980,000
Family support services programs	1,914,000	-	1,829,000	-	-	85,000
<b>Total program services</b>	<b>211,015,000</b>	<b>-</b>	<b>190,144,000</b>	<b>-</b>	<b>2,906,000</b>	<b>17,965,000</b>
Supporting services:						
Management and general	26,414,000	(1,687,000)	24,062,000	43,000	628,000	3,368,000
Public relations and fundraising	755,000	-	755,000	-	-	-
<b>Total supporting services</b>	<b>27,169,000</b>	<b>(1,687,000)</b>	<b>24,817,000</b>	<b>43,000</b>	<b>628,000</b>	<b>3,368,000</b>
<b>Total program and supporting services</b>	<b>238,184,000</b>	<b>(1,687,000)</b>	<b>214,961,000</b>	<b>43,000</b>	<b>3,534,000</b>	<b>21,333,000</b>
Payments to affiliated organizations:						
National program of research, education & service	25,000	-	25,000	-	-	-
State program of education and service	83,000	-	83,000	-	-	-
Contribution to affiliate	-	(5,000,000)	-	5,000,000	-	-
<b>Total payments to affiliated organizations</b>	<b>108,000</b>	<b>(5,000,000)</b>	<b>108,000</b>	<b>5,000,000</b>	<b>-</b>	<b>-</b>
<b>Total expenses</b>	<b>238,292,000</b>	<b>(6,687,000)</b>	<b>215,069,000</b>	<b>5,043,000</b>	<b>3,534,000</b>	<b>21,333,000</b>
Changes in net assets before other changes	(304,000)	-	3,097,000	(2,697,000)	(1,621,000)	917,000
<b>CHANGES IN NET ASSETS</b>	<b>(6,698,000)</b>	<b>-</b>	<b>(3,297,000)</b>	<b>(2,697,000)</b>	<b>(1,621,000)</b>	<b>917,000</b>
<b>NET ASSETS, beginning of Year</b>	<b>159,240,000</b>	<b>-</b>	<b>24,609,000</b>	<b>137,496,000</b>	<b>(1,448,000)</b>	<b>(1,417,000)</b>
<b>NET ASSETS, end of Year</b>	<b>\$ 152,542,000</b>	<b>\$ -</b>	<b>\$ 21,312,000</b>	<b>\$ 134,799,000</b>	<b>\$ (3,069,000)</b>	<b>\$ (500,000)</b>



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CONSOLIDATING SCHEDULE OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2019

	Totals	Intercompany Eliminations	ADAPT*	Foundation	NYLEL	Human First
<b>SUPPORT AND REVENUE:</b>						
Support from the public:						
Contributions	\$ 416,000	\$ -	\$ 363,000	\$ -	\$ 53,000	\$ -
Special events	957,000	-	869,000	-	-	88,000
Legacies and bequests	194,000	194,000	-	-	-	-
Direct expenses of special events	(692,000)	-	(663,000)	-	-	(29,000)
<b>Total support from the public</b>	<b>875,000</b>	<b>-</b>	<b>763,000</b>	<b>-</b>	<b>53,000</b>	<b>59,000</b>
Contracts, grants and fees applicable to program and community services:						
Contracts and grants	4,496,000	-	3,078,000	-	952,000	466,000
Fees for services	226,736,000	-	175,863,000	-	32,148,000	18,725,000
<b>Total contracts, grants and fees</b>	<b>231,232,000</b>	<b>-</b>	<b>178,941,000</b>	<b>-</b>	<b>33,100,000</b>	<b>19,191,000</b>
<b>OTHER REVENUE:</b>						
Rental income	1,180,000	-	1,180,000	-	-	-
Other income	395,000	(3,496,000)	3,833,000	-	45,000	13,000
Investment income:						
Interest and dividends	2,203,000	-	852,000	1,347,000	4,000	-
Realized and unrealized gains on investments, net	7,604,000	-	1,007,000	6,597,000	-	-
<b>Total other revenue</b>	<b>11,382,000</b>	<b>(3,496,000)</b>	<b>6,872,000</b>	<b>7,944,000</b>	<b>49,000</b>	<b>13,000</b>
<b>Total support and revenue</b>	<b>243,489,000</b>	<b>(3,496,000)</b>	<b>186,576,000</b>	<b>7,944,000</b>	<b>33,202,000</b>	<b>19,263,000</b>
<b>EXPENSES:</b>						
Program services:						
Educational programs	67,667,000	-	37,074,000	-	30,593,000	-
Adult day programs	63,526,000	-	53,574,000	-	-	9,952,000
Residential programs	75,509,000	-	67,632,000	-	-	7,877,000
Family support services programs	1,967,000	-	1,697,000	-	-	270,000
<b>Total program services</b>	<b>208,669,000</b>	<b>-</b>	<b>159,977,000</b>	<b>-</b>	<b>30,593,000</b>	<b>18,099,000</b>
Supporting services:						
Management and general	23,414,000	(3,496,000)	20,112,000	-	3,694,000	3,104,000
Public relations and fundraising	659,000	-	628,000	-	-	31,000
<b>Total supporting services</b>	<b>24,073,000</b>	<b>(3,496,000)</b>	<b>20,740,000</b>	<b>-</b>	<b>3,694,000</b>	<b>3,135,000</b>
<b>Total program and supporting services</b>	<b>232,742,000</b>	<b>(3,496,000)</b>	<b>180,717,000</b>	<b>-</b>	<b>34,287,000</b>	<b>21,234,000</b>
Payments to affiliated organizations:						
National program of research, education & service	25,000	-	25,000	-	-	-
State program of education and service	83,000	-	83,000	-	-	-
<b>Total payments to affiliated organizations</b>	<b>108,000</b>	<b>-</b>	<b>108,000</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Total expenses</b>	<b>232,850,000</b>	<b>(3,496,000)</b>	<b>180,825,000</b>	<b>-</b>	<b>34,287,000</b>	<b>21,234,000</b>
Changes in net assets before other changes	10,639,000	-	5,751,000	7,944,000	(1,085,000)	(1,971,000)
<b>CHANGES IN NET ASSETS</b>	<b>5,479,000</b>	<b>-</b>	<b>2,120,000</b>	<b>7,944,000</b>	<b>(2,614,000)</b>	<b>(1,971,000)</b>
<b>NET ASSETS, beginning of Year</b>	<b>153,761,000</b>	<b>-</b>	<b>22,489,000</b>	<b>129,552,000</b>	<b>1,166,000</b>	<b>554,000</b>
<b>NET ASSETS, end of Year</b>	<b>\$ 159,240,000</b>	<b>\$ -</b>	<b>\$ 24,609,000</b>	<b>\$ 137,496,000</b>	<b>\$ (1,448,000)</b>	<b>\$ (1,417,000)</b>

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**ADAPT COMMUNITY NETWORK** wishes to acknowledge and thank the many associations, corporations, foundations, and individuals whose cumulative gifts for 2019 and 2020 represent their significant investment in our mission.

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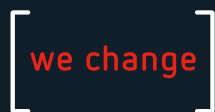
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